

December 2025

# HEAD OF BUSINESS DEVELOPMENT

## Role Overview

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**Title** Head of Business Development

**Location** Warwick, Warwickshire, UK

### About Raeton

Custom batteries are inaccessible for too many. From motorbikes to drones, boats to robotics and everything in between, we build batteries differently to enable high performance, affordable optimisation.

We're at the start of our journey. We have experience, innovation and momentum on our side.

### What we're looking for

We are looking for a highly capable and experienced individual to lead our commercial function, and secure the future of our manufacturing capability for both short term and long term programmes. This is a pivotal role that requires deep battery industry fluency - we need someone who speaks the language of electrification.

We need a strategic operator to take full ownership of our sales roadmap, moving beyond inbound enquiries to proactively hunting and securing high-value production contracts in Niche Automotive, Defence, Marine and more. You will be responsible for translating our technology advantage—speed, performance, flexibility, and low NRE—into commercial growth, reporting directly to the Board.



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### Expectations

- 5-10 years experience in a similar role within the battery/battery-related industry
- Deliver the mandate: Proven ability to secure large-scale production contracts (£5m+ ARR)
- Motivated by closing sales
- Ability to balance long-term pursuits with closing immediate prototype/batch revenue
- Revenue forecasting & CRM management
- Sales and marketing strategy setting and execution
- Excellent communication and teamwork skills both internally and externally to the business
- Conscientious and motivated approach to tasks
- Positive attitude toward problem solving and continuous improvement
- Dependable and respectful attitude
- Ability to work 40 hours a week, required on site at least 4 days a week
- Willing to travel nationally and internationally on a regular basis

### What we're offering

A unique opportunity to play an instrumental role at an early stage within a fast growing UK battery company. The role will be rewarding, engaging and demanding.

- 25 days holiday per year
- Competitive salary with performance linked bonus scheme
- Pension
- Healthcare scheme (optional)

Email us at [journeys@raeon.com](mailto:journeys@raeon.com) (subject Head of BD Dec 2025)

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